Utilities Conference 2018

The Utilities Conference highlighted some interesting themes this year. Here are Gusto's top three take outs...



Customers

needing

'Additional Help'

rather than

'Vulnerable'

Vulnerable customers are *transient*



Digitisation is leading to a new level of vulnerable

We therefore need to be more lateral in research recruitment



Contradiction

having to sign up

to PSR - how can

we take the onus

away from them?

a solution

Clear implications for managing the local structure, but the scale of the issue is a very big 'unknown'

network is key



Of EV users are open to the idea of a tool to manage charging of their EV





Plastic Pollution

Schemes such as 'Refill' demonstrate an opportunity to engage with customers, whilst tackling real environmental issues



https://refill.org.uk/

26,708

bottles saved so far

